

Message Text

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60

ACTION XMB-04

INFO OCT-01 ARA-10 ISO-00 EB-07 COME-00 AID-05 CIAE-00

FRB-01 INR-07 NSAE-00 RSC-01 TRSE-00 OPIC-06 SP-02

CIEP-02 LAB-04 SIL-01 OMB-01 /052 W

----- 104836

P 181901Z DEC 74

FM AMEMBASSY SANTO DOMINGO

TO USDOC WASHDC PRIORITY

SECSTATE WASHDC PRIORITY 2292

UNCLAS SANTO DOMINGO 5141

STATE PASS EXIMBANK

E.O. 11652: N/A

TAGS: BEXP, BMEP, BTIO, DR

SUBJECT: SALE OF MUNICIPAL BUSES

REF : A) SD 4449; B) STATE 242747

1. BOTH GENERAL MOTORS AND AMERICAN MOTORS HAVE DISCUSSED MUNICIPAL BUS OPPORTUNITY WITH SANTO DOMINGO MAYOR JUAN ESTRELLA. ESTRELLA, APPARENTLY SURPRISED BY THE HIGH PRICE OF STANDARD CITY BUSES (\$56 TO \$66 THOUSAND), HAS OPTED FOR THE SCHOOL-BUS TYPE (\$33 THOUSAND) FOR ALL BUT FIFTY OF THE 250 94 300 BUSES PLANNED FOR THE NEXT TWO YEARS; 35 WOULD BE BASIC FIRST-CLASS CITY BUSES AND THE REMAINING 15 WOULD BE HTN AIR-CONDITIONED SEMI-LUXURY VERSION. EMBASSY ESTIMATE OF TOTAL SALE VALUE IS ABOUT \$11 MILLION.

2. APPROXIMATELY 120 OF THE BUSES WOULD BE ORDERED EARLY IN 1975, ACCORDING TO ESTRELLA; 100 WOULD BE OF THE SCHOOL-BUS VARIETY, THE REST A COMBINATION OF THE MORE EXPENSIVE VEHICLES. (A PRESIDENTIAL COMMISSION HAS BEEN NAMED TO RECOMMEND CHANGES IN THE URBAN TRANSPORTATION SYSTEM; ITS REPORT IS DUE IN JANUARY, 1975, AND MAY PROVIDE A MORE EXACT INDICATION OF FUTURE GOVERNMENT POLICY IN THIS AREA.)

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3. EMBASSY UNDERSTANDS THAT EXIMBANK HAS ALREADY BEEN APPROACHED

BY ONE OR MORE US MANUFACTURERS. WE HOPE THAT FAVORABLE CONSIDERA-
TION WILL BE GIVEN TO THIS IMPORTANT SALE.
HURWITCH

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NNN

Message Attributes

Automatic Decaptioning: X
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Draft Date: 18 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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